

Table 2 FCC Reported National Average Monthly Cable Rates As Compared To Fairfax County Monthly Cable Rates Jan. 2005					
Service Elements	FCC Overall ⁱ	FCC Competitive ⁱⁱ	FCC Noncompetitive ⁱⁱⁱ	Cox VA ^{iv}	Comcast VA ^v
	Jan. 1, 2005	Jan. 1, 2005	Jan. 1, 2005	Jan. 1, 2005	Jan. 1, 2005
Basic Service	\$ 14.30	\$ 14.80	\$ 14.25	\$ 14.70	\$ 13.45
Expanded Basic (includes Basic)^{vi}	\$ 43.04	\$ 40.15	\$ 43.33	\$ 40.40	\$ 44.85
Converter & Remote Control	\$ 4.28	\$ 4.54	\$ 4.38	\$ 3.50	\$ 2.59
Monthly Cable Rate^{vii}	\$ 45.32	\$ 44.69	\$ 47.71	\$ 43.90	\$ 47.44

ⁱ 2005 Cable Price Report at Table 1 (Basic and Expanded Basic); Table 5 (Analog Equipment Prices); and Table 6 (Average Monthly Price for Programming and Equipment).

ⁱⁱ 2005 Cable Price Report at Tables 1, 5, and 6. Competitive rates are derived from communities in which the FCC has made a finding of effective competition and relieved cable operators from rate regulation.

ⁱⁱⁱ 2005 Cable Price Report at Tables 1, 5, and 6. Noncompetitive rates are derived from communities in which the FCC has not made a finding of effective competition.

^{iv} Cox 2004 Annual Customer Notice – Prices Effective November 1, 2004.⁴⁸

^v Comcast Channel Lineup & Rates – Effective 10/04.⁴⁹

^{vi} “Expanded Basic” is the combined costs of the Basic and Expanded Basic Service programming tiers. Expanded Basic cannot be purchased separately.

^{vii} “Monthly Cable Rate” includes the cost of the Expanded Basic Service tier (in combination with the Basic Service Tier if the Basic Service Tier is sold separately), Analog Addressable Converter Box and Remote Control.

Between January 1, 2004 and January 1, 2005, monthly cable rates in Fairfax County rose at a slower rate than all monthly cable rate increases reported by the Commission in areas without effective competition, with any form of effective competition, with effective competition from a second wireline cable provider, or with effective competition from a DBS provider. As the Commission makes more current cable pricing data available, the Commission may be able to use the following data supplied by Fairfax County as a test case to determine whether rates in Fairfax County are rising at a slower rate as compared to rates in “Noncompetitive Areas.”

⁴⁸ Attachment A – 4.

⁴⁹ Attachment B – 7.

Table 3 Fairfax County Monthly Cable Rates As Compared to FCC National Average, Noncompetitive, Cable-Competitive, and DBS-Competitive Monthly Cable Rates, Jan 2004 and Jan. 2005.						
Average Price for Programming and Equipment	Cox VA	Comcast VA	FCC Average/Overall	FCC Noncompetitive	FCC Cable Competition	FCC DBS Competition
2004 Monthly Cable Rate ⁱ	\$ 43.01	\$ 47.44	\$ 45.32	\$ 45.56	\$ 39.37	\$ 43.94
2005 Monthly Cable Rate ⁱⁱ	\$ 43.90	\$ 47.44	\$ 47.43	\$ 47.71	\$ 40.23	\$ 47.77
2004 – 2005 Annual Change	\$ 0.89	\$ 0.00	\$ 2.11	\$ 2.15	\$ 0.86	\$ 3.83
2004 – 2005 Percentage Increase	2.07%	0.00%	4.66%	4.72%	2.18%	8.72%

ⁱ “Monthly Cable Rate” includes the cost of the Expanded Basic Service tier (in combination with the Basic Service Tier if the Basic Service Tier is sold separately), Analog Addressable Converter Box and Remote Control or Verizon’s Standard Definition Digital Converter Box for Fairfax County. County Average source is Table 1 herein. FCC Average source is *2004 Cable Price Report* at Table 1 and all other FCC rates are from *2004 Cable Price Report* at Attachment 6.

ⁱⁱ County Average source is Table 2 herein. FCC data source is the *2005 Cable Price Report* at Table 6.

2. Competition Has Not Yet Reached the Majority of Fairfax County Households and Does Not Yet Appear to Be Restraining Monthly Cable Rates.

Head-to-head competition between wireline cable operators did not exist in Fairfax County prior to November 2005. During the period between January 1, 2004, and January 1, 2005, in which there was no direct head-to-head wireline cable competition, Cox VA’s monthly cable rate rose by two percent but Comcast VA’s monthly rate did not rise. Verizon VA provided almost no competition in 2005, and between January 1, 2005 and January 1, 2006, Cox VA’s monthly cable rate rose by more than three percent and Comcast VA’s monthly cable rate rose by almost eleven percent. Verizon offered service throughout 2006, but by the end of 2006, Fairfax County staff estimates that Verizon system will only serve one-third of Fairfax County households. During the period of limited head-to-head wireline cable competition, between January 1, 2006 and January 22, 2007, Cox VA monthly cable rates will rise by more than five percent, Comcast VA’s monthly cable rates will rise by almost four percent, and Verizon VA’s monthly cable rates will rise by more than nine percent. Thus, despite head-to-head competition from Verizon VA, albeit geographically limited, every cable provider in

Fairfax County has announced a rate increase in the past year and cable rates have risen at a faster rate as compared to when no head-to-head wireline cable competition existed in the County.⁵⁰ Moreover, as of January 22, 2007, Verizon VA will raise its total monthly cable rate for services and equipment to match exactly the \$47.98 total monthly rate of its largest competitor Cox VA.⁵¹

Table 4
Fairfax County Monthly Cable Rates January 2004 to January 2006

Service Elements	January 1, 2004 to January 1, 2005				January 1, 2005 to January 22, 2006					
	2005 Noncompetitive Operators				2006 Competitive Operators					
	Cox VA ⁱ Jan. 1, 05	Annual % Change ⁱⁱ	Comcast VA ⁱⁱⁱ Jan. 1, 05	Annual % Change	Cox VA ^{iv} Jan. 1, 06	Annual % Change	Comcast VA ^v Jan. 1, 06	Annual % Change	Verizon VA ^{vi} Jan. 22, 06	Annual % Change
Basic Service	\$ 14.70	15.75%	\$ 13.45	0.00%	\$ 17.99	22.38%	\$ 14.95	11.15%	\$ 12.95	NA
Expanded Basic ^{vii}	\$ 40.40	0.00%	\$ 44.85	0.00%	\$ 41.99	3.94%	\$ 49.88	11.22%	\$ 39.95	NA
Converter & Remote Control ^{viii}	\$ 3.50	34.10%	\$ 2.59	0.00%	\$ 3.50	0.00%	\$ 2.74	5.79%	\$ 3.95	NA
Monthly Cable Rate ^{ix}	\$ 43.90	2.07%	\$ 47.44	0.00%	\$ 45.49	3.62%	\$ 52.62	10.92%	\$ 43.90	NA

ⁱ Cox 2004 Annual Customer Notice – Prices Effective November 1, 2004.⁵²

ⁱⁱ “Annual % Change” is the change as of the date shown compared to one year early ((Current Year – Previous Year) / Previous Year).

ⁱⁱⁱ Comcast Channel Lineup & Rates – Effective 1/1/05.⁵³

^{iv} Cox 2005 Annual Customer Notice – Prices Effective November 1, 2005.⁵⁴

^v Letter from Marie Schuler, Director of Government & Community Affairs, Comcast Cable, to Walter Munster, Cable Regulatory Division, Fairfax County, Virginia (Nov. 1, 2005) at p.2.⁵⁵ Letter from Marie Schuler, Director of Government & Community Affairs, Comcast Cable, to Walter Munster, Director, Communications Policy and Regulation Division, Fairfax County, Virginia (May 27, 2005) at p.1.⁵⁶

^{vi} Verizon FiOS TV Rates & Packages (11/05).⁵⁷ Verizon’s Expanded Basic includes channels offered as part of the other providers’ digital tiers and Verizon only offers digital converter boxes.

^{vii} “Expanded Basic” is the combined costs of the Basic and Expanded Basic Service programming tiers. Expanded Basic cannot be purchased separately. Comcast marketed this tier as “Basic Plus” in 2005 and as “Standard Basic” in 2006.

^{viii} “Converter & Remote Control” includes Cox VA and Comcast VA’s Analog Addressable Converter Box and Remote Control and Verizon’s Standard Definition Digital Converter Box as Verizon does not offer analog converter boxes.

^{ix} “Monthly Cable Rate” includes the cost of the Expanded Basic Service tier (in combination with the Basic Service Tier if the Basic Service Tier is sold separately), Analog Addressable Converter Box and Remote Control or Verizon’s Standard Definition Digital Converter Box.

⁵⁰ In addition, on December 28, 2006, Comcast VA notified the County that Comcast will increase its Expanded Basic and Converter Box rates effective March 1, 2007.

⁵¹ Attachment A – 2, Cox 2006 Annual Customer Notice – Prices Effective November 1, 2006; Attachment C – 1, Letter from Paul Miller, Franchise Service Manager, Verizon VA, to Gail Condrick, Department of Cable Communications and Consumer Protection, Fairfax County, (Nov. 15, 2006); Attachment C – 2, Verizon Rates Effective 1/14/07; Attachment C – 8, Verizon FiOS TV rates & Packages (11/05).

⁵² Attachment A – 4.

⁵³ Attachment B – 5.

Table 5
Fairfax County Announced Monthly Cable Rates January 2007

Service Elements	Cox VA ⁱ Jan. 1, 2007	Annual Percentage Change ⁱⁱ	Comcast VA ⁱⁱⁱ Jan. 1, 2007	Annual Percentage Change	Verizon VA ^{iv} Jan. 22, 2007	Annual Percentage Change
Basic Service	\$ 17.99	0.00%	\$ 14.95	0.00%	\$ 12.99	0.31%
Expanded Basic Service ^{vi}	\$ 43.99	4.76%	\$ 51.88	4.01%	\$ 42.99	7.61%
Converter & Remote Control ^{vii}	\$ 3.99	14.00%	\$ 2.84	3.65%	\$ 4.99	26.33%
Monthly Cable Rate^{viii}	\$ 47.98	5.47%	\$ 54.72	3.99%	\$ 47.98	9.29%

ⁱ Cox 2006 Annual Customer Notice – Prices Effective November 1, 2006.⁵⁸

ⁱⁱ “Annual Percentage Change” is the change as of the date shown compared to one year early ((Current Year – Previous Year) / Previous Year).

ⁱⁱⁱ Comcast Reston Rates, Service Charges & Channel Lineup – Effective 10/06.⁵⁹

^{iv} Verizon FiOS TV 2006 Annual Customer Notification, Programming and Equipment Rates – Effective January 14, 2007.⁶⁰

Verizon’s Expanded Basic includes channels offered as part of the other provider’s Digital Tier and Verizon only offers digital converter boxes. In 2007, Verizon will market its service Tiers as FiOS TV Local (Basic) and FiOS TV Premier. Verizon’s price increase is effective 1/14/07 for new customers or new services but will not affect rates of existing customers. Verizon subsequently verbally notified the County that the price increase would not take effect until 1/22/07.

^v “Annual Change” is the change as of the date shown compared to one year early ((Current Year – Previous Year) / Previous Year).

^{vi} “Expanded Basic” is the combined costs of the Basic and Expanded Basic Service programming tiers. Expanded Basic cannot be purchased separately. Comcast will market this tier as “Full Basic” beginning in 2007.

^{vii} “Converter & Remote Control” includes Cox VA and Comcast VA’s Analog Addressable Converter Box and Remote Control and Verizon’s Standard Definition Digital Converter Box as Verizon does not offer analog converter boxes.

^{viii} “Monthly Cable Rate” includes the cost of the Expanded Basic Service tier (in combination with the Basic Service Tier if the Basic Service Tier is sold separately), Analog Addressable Converter Box and Remote Control or Verizon’s Standard Definition Digital Converter Box.

⁵⁴ Attachment A – 3.

⁵⁵ Attachment B – 3.

⁵⁶ Attachment B – 4.

⁵⁷ Attachment B – 8.

⁵⁸ Attachment A – 2.

⁵⁹ Attachment B – 2.

⁶⁰ Attachment C – 4.

Table 6 Fairfax County Percentage Change in Monthly Cable Rates Between January 2004 and January 2007.				
Service Elements	Cox VA ⁱ	Comcast VA ⁱ	Verizon VA ⁱⁱ	
	Jan. 1, 2004 – Jan. 1, 2007	Jan. 1, 2004 – Jan. 1, 2007	Jan. 1, 2004 – Jan. 1, 2006	Jan. 1, 2006 – Jan. 22, 2007
Basic Service	41.65 %	11.15 %		0.31 %
Expanded Basic Service ⁱⁱⁱ	8.89 %	15.67 %		7.61 %
Converter & Remote Control ^{iv}	52.87 %	9.65 %		26.33 %
Monthly Cable Rate^v	11.56 %	15.35 %	NA	9.29 %

ⁱ Tables 1 and 4 herein.

ⁱⁱ Table 4 herein.

ⁱⁱⁱ “Expanded Basic” is the combined costs of the Basic and Expanded Basic Service programming tiers. Expanded Basic cannot be purchased separately.

^{iv} “Converter & Remote Control” includes Cox VA and Comcast VA’s Analog Addressable Converter Box and Remote Control and Verizon’s Standard Definition Digital Converter Box as Verizon does not offer analog converter boxes.

^v “Monthly Cable Rate” includes the cost of the Expanded Basic Service tier (in combination with the Basic Service Tier if the Basic Service Tier is sold separately), Analog Addressable Converter Box and Remote Control or Verizon’s Standard Definition Digital Converter Box.

3. Impact of Nascent Competition On Cable Rates Is Uncertain.

The Commission should not premise its attempts to restrict local franchising on the argument that competitive wireline cable competition will reduce consumer cable prices until a more reliable factual record on cable pricing can be developed. Given that head-to-head wireline cable competition is in its nascent stage, sufficient time has not elapsed to compile a comprehensive record regarding the impact of such competition on monthly cable rates. In the *2004 and 2005 Cable Price Reports*, the Commission reported that in areas with effective competition, average monthly cable rates (programming services and equipment combined rates) were 15.7% and 17% lower than in areas not subject to effective competition.⁶¹ Verizon cites this rate differential from the Commission’s *2004 Cable Price Report* and other circumstantial

⁶¹ *2004 Cable Price Report* at Table 4; *2005 Cable Price Report* at ¶ 2. Fairfax County notes, however, that without explanation, in the *2005 Cable Price Report*, the Commission reports average monthly rates in effective as of January 1, 2004, that vary from average monthly rates in effective as of January 1, 2004, as reported in *2004 Cable Price Report*.

data as evidence that “competition works” to create “reduced prices.”⁶² Fairfax County disputes this argument – the *2004 Cable Price Report* and the *2005 Cable Price Report* are not predictors of the future impact of competition on cable pricing, but rather are only a measure of past rates. Other commenters have cited promotional rates as evidence that competition will dramatically lower rates.⁶³ But when the impact of nascent competition on non-promotional rates is assessed, as demonstrated in the preceding Tables, there is no apparent evidence to suggest that nascent competition lowers stand alone cable rates. And absent the release of more current data by the Commission that would indicate otherwise, it is difficult to determine whether nascent competition is restraining the growth of cable rates, as compared to other franchise areas without wireline cable competition.

The Board recognizes that total price is but one measure of competitive impact. Competition can bring consumers greater video choice and spur improved customer service.⁶⁴ There may also be compelling economic incentives for new competitors to develop business plans that match incumbent prices and offer more channels and services, such as expanded

⁶² Verizon Comments at 9, 8.

⁶³ FTTH Council Comments at 11-12.

⁶⁴ Verizon Comments at 8. Moreover, Verizon VA’s all digital system is capable of carrying more channels in the expanded basic tier, whereas Cox VA and Comcast VA must place additional channels beyond each systems’ analog capacity in a digital tier, and charge consumer additional fees to receive digital tier programming. The County notes that the Commission’s *2004 Cable Price Report* calculates the cost per channel, but in part because this implies that all channels are of equal value and that a cable system offering more channels with lower viewership is providing a better per channel value than a system offering fewer but more popular channels at the same price, the Commission opted not to report per channel costs in the *2005 Cable Price Report*. Fairfax County suggests that the Commission consider comparing the monthly cable price to receive the top fifteen programming services by prime time rating, *i.e.*, the most popular non-broadcast channels. These programming services as reported in the *2004 Cable Price Report* are in order: Nickelodeon, TNT, Nick at Night, USA Network, Disney, Lifetime, Toon Disney, TBS, Spike TV, Fox News Channel, History Channel, ESPN, MTV, Discovery Channel and Sci Fi Channel.

video-on-demand libraries, rather than business plans that dramatically lower prices, the rates of capital recovery, and per subscriber revenues. In this proceeding, Verizon reported that it will spend almost \$1,600 per home to deploy its fiber network, and the FTTH Council reports that the industry will expend over \$11 billion during 2006 in capital improvements.⁶⁵ The *2005 Cable Price Report* did not likely reflect significant fiber network costs, but future cable pricing data likely will,⁶⁶ and it may be that high capital costs of deploying new fiber optic systems offset the potential impact of competition on stand alone monthly cable rates.

Yet, the Board must agree with Comcast that the Commission's policy analysis must "be driven by marketplace facts, not preconceived notions."⁶⁷ Just as there is little evidence to support claims that elimination of local franchising and build-out requirements will spur deployment, there is scant evidence that competition will reduce stand alone cable rates, and indeed is not consistent with developments in Fairfax County.⁶⁸

IV. THE 2006 VIRGINIA CABLE FRANCHISING LEGISLATION HAS NOT LED TO A MARKED INCREASE IN CABLE SYSTEM DEPLOYMENT IN VIRGINIA.

Verizon VA initially approached the County to negotiate a cable franchise agreement in late 2004. However, Verizon VA immediately abandoned that effort and instead worked to get legislation introduced in the Virginia General Assembly to eliminate or dramatically restrict local cable franchising. While that legislation was pending, Verizon VA made no further attempt to

⁶⁵ Verizon Comments at 10; FTTH Council Comments at 27.

⁶⁶ Verizon began offering video service on September 22, 2005, *see* FTTP Chronology *available at* <http://newscenter.verizon.com/kit/fiber/events.html>; and AT&T began video service in December 2005, *see* AT&T U-Verse Timeline *available at* <http://www.att.com/Uverse/files/UverseTimeline.pdf>.

⁶⁷ Comcast Comments at 6.

⁶⁸ *See* Table 5 herein.

negotiate a franchise with the County. At that time, the County and Comcast VA were concluding their negotiations on a renewal franchise, and Comcast VA suspended its negotiations with the County to focus its resources on the legislature. After that 2005 legislation proved unsuccessful, Comcast VA resumed its negotiations and the Board approved the Comcast renewal franchise agreement in May 2005. Verizon VA also re-initiated contact with the County and undertook negotiations, and the Board awarded Verizon VA its cable franchise in September 2005.

Soon after, however, Verizon again lobbied during the 2006 Virginia state legislative session to limit the authority of local governments in the state to negotiate franchise terms and conditions. Fairfax County opposed such legislation unless it was amended to preserve more local authority. The proposed legislation subsequently was amended to include a grandfather provision to preserve the terms of existing cable franchise agreements in any locality that granted a competitive cable franchise before the effective date of the legislation. Verizon and other cable operators did not oppose the grandfather provision but added an additional provision that would allow existing franchisees to demand all applicable terms and conditions in their entirety granted to any future franchisee in lieu of an existing franchise. House Bill 1404 and Senate Bill 706 were approved by the Virginia General Assembly and subsequently enacted into the Virginia Code.

As the Commission voted to issue new regulations that reportedly would impose a shot clock on negotiations, the County is concerned that the Commission's analysis in the *Notice* of time limits contained in the new Virginia legislation suffers from a lack of detail. In footnote 13 of the *Notice*, the Commission summarizes: "The Virginia statute allows telecommunications providers with existing authority to public rights-of-way to begin providing video service within

75 days of filing a request to negotiate with a local franchising authority.” (emphasis added) As added by the new legislation, the relevant Virginia statute states: “An applicant shall request and make itself available to participate in cable franchise negotiations ... at least 45 calendar days prior to filing a notice electing an ordinance franchise.”⁶⁹ There is nothing to suggest that the state requirement to make one’s self available to participate in cable franchise negotiations was intended to be a mere *pro forma* notice requirement. As previously recounted in the County’s Franchising NPRM Comments, a provider’s commitment to allocate sufficient staff resources and to meaningfully engage in negotiations is a determinative factor in a successful franchise negotiation.⁷⁰ The County urges the Commission to consider these factors in its franchising requirement deliberations.

In addition, as a practical matter, the County notes that a significant period of time may elapse between the date on which an applicant files a request to begin negotiations and the date an applicant actually makes itself available to participate in negotiations. A fourth cable operator recently notified the County that it was making itself available to participate in negotiations. Within seven business days, Fairfax County responded by providing potential meeting dates for the following week. But due to the applicant’s limited staff resources and scheduling conflicts, the applicant held its initial negotiation meeting with the County some sixty days after the date its initial notice was received by the County.

Furthermore, the Virginia statute continues: “Thereafter [following the 45 days in which the applicant has made itself available to participate in negotiations], an applicant ... shall file notice ... that it elects to receive an ordinance cable franchise at least 30 days prior to offering

⁶⁹ Va. Code Ann. § 15.2-2108.21(C) (2006).

⁷⁰ County’s Franchising NPRM Comments at 5-6.

cable in such locality.”⁷¹ Although the County is aware of a provider filing two such elections in other jurisdictions, in both instances the provider opted to continue with the negotiation process.⁷² It is still too early to measure the full impact of the new state legislation, but it appears that Verizon has continued to negotiate franchise agreements rather than to demand ordinance cable franchises under the new state law.⁷³

Finally, in response to the Commission’s inquiry, “Are state or local regulatory issues the initial determinate in whether LECs choose to enter a market or not?,”⁷⁴ the Board notes that the available evidence seems to suggest that restrictions on local franchising authority have not

⁷¹ Va. Code Ann. § 15.2-2108.21(C) (2006).

⁷² Verizon now has a total of fourteen negotiated cable franchises in Virginia. Press Release, Verizon Communications Inc., “*Consumer Choice for Cable Service Leaps Forward in Washington Metropolitan Area – Verizon Obtains Franchises in Arlington and Loudoun Counties; Region’s Franchises Now Total 13, Covering 2.4 Million Potential Viewers*,” Jun. 21, 2006, available at <http://newscenter.verizon.com/press-releases/verizon/2006/page.jsp?itemID=29670050>; and Press Release, Verizon Communications Inc., Leesburg, Virginia, *Consumers Major Step Closer to Real Choice for Cable TV – Verizon Obtains 13th Washington Metro Area Cable Franchise; Expects to Quickly Offer FiOS TV to Leesburg Residents*, Jun. 28, 2006, available at <http://newscenter.verizon.com/press-releases/verizon/2006/page.jsp?itemID=29669918>. Press Release, Verizon Communications Inc., *Consumers in Spotsylvania County, Virginia, Major Step Closer to Real Choice for Cable TV – Verizon Obtains 14th Virginia Cable Franchise; Expects to Begin Offering FiOS TV to County Residents in Next Few Weeks*, Oct. 25, 2006, available at <http://newscenter.verizon.com/press-releases/verizon/2006/consumers-in-spotsylvania.html>.

⁷³ Since the new state law took effect, Verizon reported that it negotiated two additional Virginia cable franchises in the Town of Vienna and Spotsylvania County. Press Release, Verizon Communications Inc., “*Vienna, Virginia, Consumers Major Step Closer to Real Choice for Cable TV – Company Obtains Cable Franchise; Will Begin All-Fiber Network Upgrade, Offering FiOS Internet, TV Service to Most of Town Over Next Year*,” Sept. 12, 2006, available at <http://newscenter.verizon.com/press-releases/verizon/2006/vienna-virginia-consumers.html>; Press Release, Verizon Communications Inc., *Consumers in Spotsylvania County, Virginia, Major Step Closer to Real Choice for Cable TV – Verizon Obtains 14th Virginia Cable Franchise; Expects to Begin Offering FiOS TV to County Residents in Next Few Weeks*, Oct. 25, 2006, available at <http://newscenter.verizon.com/press-releases/verizon/2006/consumers-in-spotsylvania.html>.

⁷⁴ Notice at ¶ 49.

resulted in a significant or even marked increase in competitive deployment.⁷⁵ Perhaps the more salient issue the Commission should consider is: To what extent does the date a provider's system will be able to offer service drive the provider's decision to engage in the regulatory process? As the County previously reported to the Commission, because Verizon opted to focus its efforts on lobbying for state legislation, eight months elapsed between August 2004, when Verizon VA first expressed to the County an interest in negotiating a franchise, and April 2005, when Verizon VA's first negotiation meeting with the County was held. One week after this first negotiation, Verizon informed the County that its system could be capable of delivering video service by October or November 2006. The County and Verizon VA reviewed the Board's meeting schedule, local public hearing requirements, and State law requirements for public notice, and then established a negotiating schedule that would allow Verizon VA to offer service on October 1, 2006. The parties were able to negotiate all major terms and conditions in approximately seven weeks, and in less than three months, completed negotiation of a proposed franchise agreement for the Board's consideration.⁷⁶ Again, the County emphasizes that the provider's decision to devote sufficient staff resources, and its willingness to engage in meaningful negotiations, were essential components of the negotiation process.⁷⁷ Thus, the Commission should consider carefully the motivation and incentives for providers to fully engage in the negotiation process as part of any inquiry into the impact of the local franchise process on entry into local markets.⁷⁸

⁷⁵ See NCTA Comments at 17. In Texas, where Verizon and AT&T have both been granted statewide franchises, Verizon serves fewer than 5% of total homes in the state and AT&T serves fewer than half of one percent.

⁷⁶ Fairfax County Franchising NPRM Comments at 5-6.

⁷⁷ *Id.*

⁷⁸ See Notice at ¶ 12.

V. LOCALLY ORIGINATED AND FOREIGN LANGUAGE PROGRAMMING

Consistent with authority granted by Congress, Fairfax County has negotiated channel capacity and capital grant support for public, educational, and governmental access (“PEG”) channels and institutional network use in initial and renewal franchises.⁷⁹ The franchise agreements between Fairfax County and cable operators Cox VA, Comcast VA and Verizon VA require each cable operator to set aside up to eighteen channels on its cable system for PEG use. Currently, each cable operator provides four public access channels,⁸⁰ three educational channels programmed by the Fairfax County Public School system, two higher education educational access channels programmed by George Mason University and Northern Virginia Community College, and two channels for governmental use programmed by the Fairfax County government.⁸¹ The remainder of the set aside may be activated by the Board based on future community needs.⁸² On all cable systems in Fairfax County, the Fairfax County PEG channels are the largest source of locally originated programming and a significant source of foreign language programming both produced locally and originally in a language other than English. Moreover, under terms of the franchise agreements negotiated by the County, almost all of this

⁷⁹ 47 U.S.C. §§ 531(b) and 531(c); *see also* 47 U.S.C. § 542(g)(2)(C).

⁸⁰ Verizon and Comcast are currently negotiating to permit Verizon VA to carry Channel 28 Reston Community TV. While other public access channels in Fairfax County are independently-run non-profit organizations, Reston Community TV is owned and operated by Comcast VA. The Fairfax County Access Corporation (“FCAC”) is developing a promotional campaign to facilitate carriage of FCAC’s foreign language channel on Comcast VA’s Reston Virginia system in 2007.

⁸¹ The FCPS Teacher Channel 11 and Fairfax County’s Fairfax County Training Network channel are closed training channels transmitted over the cable systems in scrambled format and may viewed only in County and FCPS facilities using specialized receivers. The County will migrate these training channels to the County’s institutional network by June 2007.

⁸² Cox Franchise Agreement at Sec. 7(a); Comcast VA Franchise Agreement at Sec. 7(a); and Verizon VA Franchise Agreement Sec. 6.1.

locally originated and foreign language programming is carried on each operators' most affordable and accessible Basic Service Tier.

The Fairfax County Public Schools ("FCPS") educational access channels provide programming devoted to children's programming and to local and community affairs programming as it relates to the Fairfax County public school system. The FCPS instructional programs enhance the educational experience of K-12 students, and the community affairs programming keeps both parents and County taxpayers informed about practices, policies and issues affecting the public school system. FCPS educational access channels provide 52 hours per month of first-run locally originated programming of which 2.5 hours is public information originally produced in Arabic, Farsi, Korean, Spanish, and Vietnamese, and 8 hours of which is provided with real-time closed captioning. FCPS educational channels also provide 13.5 hours per month of first-run locally originated foreign language instruction. All of the FCPS foreign language programming is designed to inform non-English speaking community members and parents about the public school system. This information is also often essential in improving the experience of English as second language students. Overall, FCPS channels each month provide 433 hours of locally originated programming, 89.5 hours of foreign language programming and 447 hours of closed captioned programming.

The Northern Virginia Community College education access channel, NVCC-TV, provides 96 hours per month of first-run locally originated programming, of which 8 hours is provided with real-time closed captioning. Overall, each month NVCC-TV provides 152 hours of locally originated programming, 16 hours of foreign language programming, and 184 hours of closed captioned programming. The George Mason University education access channel, GMU-

TV, provides 36 hours per month of first-run locally originated programming and 82 hours per month of locally originated programming.

Fairfax County Government Channel 16, FCGC-16, each month provides 83 hours of first-run locally originated programming, 21 hours of which is public affairs programming provided with closed captioning in real time. FCGC-16 also provides 13.5 hours per month of locally originated programming produced in Spanish, Korean, and Arabic, and 42.5 hours per month of programming with real-time closed captioning. Overall, each month FCGC-16 provides 350 hours of locally originated programming, 13.5 hours of foreign language programming, and 345 hours of closed captioned programming.

The Reston Community TV Channel 28 public access channel, RCTV-28, each month provides 45 hours of first-run locally originated programming, including community meetings, festivals and sporting events. RCTV-28 provides production and editing training to the general public, and airs locally originated programming produced by members of the general public on a space available, first-come first-served basis. Overall, RCTV-28 each month provides 90 hours of locally originated programming and 2 hours of foreign language programming.

Fairfax Public Access operates three public access channels – FPA Channel 10, providing public access programming, WRLD 30, providing international and world culture programming, and WEBR, cable radio programming. Combined, FPA Channel 10 and WRLD 30 each month provide 84 hours of first-run locally originated programming, of which 45 hours are produced in Korean, Vietnamese, Spanish, Russian, Eritrean, Ethiopian, Farsi, and Arabic. Overall, each month FPA Channel 10 and WRLD 30 provide 252 hours of locally originated programming and 135 hours of foreign language programming. In addition, WEBR each month provides 332

hours of first-run locally originated programming, of which 45 hours are produced in languages other than English.

While each cable system carries national broadcast network affiliates and local public broadcast system stations, these broadcast channels provide primarily non-locally originated nationally syndicated programming and/or regional news programming produced to serve the four million residents of the Washington DC metro area market.⁸³ Each month, the 1,691 hours of locally-originated Fairfax County programming represents a bulwark of locally-originated programming provided to Fairfax County's million plus residents. In addition, the 301 hours per month of programming produced in languages other than English and the 976 hours of closed captioned programming provided each month of Fairfax County PEG channels represent important avenues of information for the County's diverse population.

VI. TECHNICAL ISSUES

Fairfax County urges the Commission to more aggressively exercise its regulatory authority in regard to resolving issues relating to consumer equipment, navigation devices, CableCARDS, and technical standards. In the ten years since Congress authorized the Consumer Electronics Equipment Compatibility and Competitive Availability of Navigation Devices provisions of the Telecommunications Act of 1996,⁸⁴ the Commission has yet to implement regulations to ensure that consumers fully realize the goals of these provisions. That is to say, in the ten years since Congress directed the Commission to address these issues, Fairfax County consumers still do not have the ability to view all cable channels – including premium channels – directly on their television receivers without passing through a converter box, cannot use all

⁸³ Source: Media Info Center, *available at* <http://www.mediainfocenter.org/compare/top50/#radio>

features of their televisions – including picture-in-picture – when a converter box is used, and cannot purchase a commercially available converter box to view all programming – including electronic programming guides and video-on-demand services. As noted above, the necessity to rent a converter box represents almost eight percent of the end cost to consumers of analog cable service and seven percent of the end cost to consumers of digital cable service.⁸⁵

A. Emergency Alert System and Emergency Message System Capabilities.

Although not specifically raised as an issue by the Commission in the Notice, Fairfax County requests that the Commission also include in its Report to Congress information regarding emergency alert capabilities of cable systems with regional or national instead of franchise area headends. If a cable operator's headend serves a specific franchise area, a local emergency override can be utilized to provide specific local emergency information, such as tornado warnings, and can direct viewers to turn to local government access channels for additional local emergency information, such as boil water alerts after a hurricane or storm damage to water systems. It is unclear at this time whether cable operators employing super headends to serve large states or multiple states encompassing a large geographic area will have adequate capabilities to provide sufficiently localized emergency information.

B. E-911 and Battery Back-Up Systems For Cable Telephony Phone Service.

Consistent with existing County policy, Fairfax County does not attempt to promote any specific telephone, broadband or Internet technology, but rather attempts to provide consumers with easy to understand information about different technologies so that consumers may make informed decisions about their communication service providers. In 2006, the Fairfax County

⁸⁴ 47 U.S.C. §§ 544a and 549.

Department of Cable Communications and Consumer Protection worked with all three franchised cable operators to produce “Connecting Your Home,” an overview of emerging communications technologies and their impact on Fairfax County telephone, cable television, and internet subscribers. “Connecting Your Home” information was cablecast over Fairfax County Government Channel 16,⁸⁶ produced as a printed brochure, and posted onto the County’s website.⁸⁷ Working with the County’s cable operators, the County provided the following information regarding E-911 service and battery back up systems to the general public:⁸⁸

⁸⁵ See table 5 herein.

⁸⁶ This video program is available as video on demand at http://www.fairfaxcounty.gov/cable/channel16/asx/connecting_home.asx.

⁸⁷ Available at <http://www.fairfaxcounty.gov/cable/channel16/connecting/welcome.htm>.

⁸⁸ Available at http://www.fairfaxcounty.gov/cable/channel16/connecting/ph_summary.pdf.

Service Provided / Condition Encountered	Cox Digital Voice	Verizon (POTS) Traditional	Verizon POTS via FTTP	Verizon VoiceWing
VOIP Based?	NO	NO	NO	Yes. Customer must have broadband.
If the power fails in my house is there a backup battery located inside my house that will provide power for me to make a call from a standard phone?* Backup hours available?	Yes, back-up power is supplied for 4 to 8 hours to customers with a battery -- or IVP -- in their home	Not Applicable Powered by Central Office	YES Up to 8 hours	NO
If the power fails in my house, does the provider supply external power for me to make a call from a standard phone?* Hours of backup should provider power also fail (Hrs).	Yes, back-up power is supplied via a generator for customers with external power sources	YES	No, but the battery backup supplies up to 8 hours	NO
If power fails in the home, can 911 be called?*	Yes, while provider power lasts	YES	YES Up to 8 hours	NO
E911 Capability*(emergency operator can locate where I am calling from)	YES	YES	YES	YES
If Internet broadband service is disabled (not power) can 911 be called?	YES	YES	YES	NO
If provider network is congested, can 911 be called?	YES	YES	YES	YES
Is a Fax Machine Compatible with this service?	YES	YES	YES	Contact Verizon
Under what conditions will my Medical Alarm dialer not operate?	Full system failure	Contact Verizon	Contact Verizon	Contact Verizon
Under what conditions will my Home Alarm not operate with this service?	Full system failure	Contact Verizon	Contact Verizon	Contact Verizon
*If your telephone (for example, cordless phone) usually requires additional power from the household electricity supply (power outlet) to operate, you should be aware that if there is a power failure in your home your telephone may not work. It is best to keep a traditional or "standard" telephone handy that can be used during such circumstances that normally only requires to be connected to a telephone jack to operate.				

VII. CONCLUSION.

Local franchising has had a positive impact for consumers in Fairfax County. Because of the reasonable build-out requirements negotiated by the County, all households will have access to two wireline competitors providing video and high speed Internet access within the next six years, and cable operators will make such service available to at least eighty-five percent of all County households without line extension charges.

Competition does appear to be impacting bundled service packages, but there is insufficient data to determine whether competition is slowing the growth of cable rates. However, there is no evidence to date in Fairfax County that competition has lowered non-promotional cable rates. Additional data, including an updated *Cable Price Report* from the Commission, is needed to more fully evaluate the impact of competition on cable pricing, and it is too early to determine whether the 2006 Virginia cable franchising legislation is improving deployment or whether deployment continues to be driven by providers' technical abilities and financial resources.

Finally, Fairfax County notes that local public, educational, and governmental access channels are important sources of local, foreign language and closed captioned programming and emergency information. The Commission should consider these important public policy considerations in any related cable franchising proceedings.

Respectfully submitted,

FAIRFAX COUNTY VIRGINIA

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Fairfax County Reply Comment Attachments

MB Docket No. 06-189

Attachment A – Cox VA Rate & Channel Line-Up Information

- A - 1. Cox Connections Bundle Advertisement (offer ends January 8, 2007).
- A - 2. Cox 2006 Annual Customer Notice – Prices Effective November 1, 2006.
- A - 3. Cox 2005 Annual Customer Notice – Prices Effective November 1, 2005.
- A - 4. Cox 2004 Annual Customer Notice – Prices Effective November 1, 2004.
- A - 5. Cox 2003 Annual Customer Notice – Prices Effective November 1, 2003.

Attachment B – Comcast VA Rate & Channel Line-Up Information

- B - 1. Letter from Marie Schuler, Director of Government & Community Affairs, Comcast Cable, to Gail Condrick, Cable Regulatory Division, Fairfax County (Dec. 28, 2006).
- B - 2. Comcast Reston Rates, Service Charges & Channel Lineup – Effective 10/06.
- B - 3. Letter from Marie Schuler, Director of Government & Community Affairs, Comcast Cable, to Walter Munster, Cable Regulatory Division, Fairfax County, Virginia (Nov. 1, 2005).
- B - 4. Letter from Marie Schuler, Director of Government & Community Affairs, Comcast Cable, to Walter Munster, Director, Communications Policy and Regulation Division, Fairfax County, Virginia (May 27, 2005).
- B - 5. Comcast Channel Line-Up & Rates – Effective 1/05.
- B - 6. Comcast FCC Form 1240 at Worksheet 8 - True-Up Rate for 12/01/03 to 11/30/04 (Nov. 29, 2004).
- B - 7. Comcast Channel Line-Up & Rates – Effective 10/04.
- B - 8. Comcast Channel Lineup & Rates – Effective 1/04.
- B - 9. Comcast Channel Line-Up & Rates – Effective 8/03.

Attachment C – Verizon VA Rate & Channel Line-Up Information

- C - 1. Letter from Paul Miller, Franchise Service Manager, Verizon VA, to Gail Condrick, Department of Cable Communications and Consumer Protection, Fairfax County, (Nov. 15, 2006).
- C - 2. Verizon Rates Effective 1/14/07, attachment to Letter from Paul Miller, Franchise Service Manager, Verizon VA, to Gail Condrick, Department of Cable Communications and Consumer Protection, Fairfax County, (Nov. 15, 2006).
- C - 3. Letter from Paul Miller, Franchise Service Manager, Verizon VA, to Director of Communications, Fairfax County, (Nov. 20, 2006).
- C - 4. Verizon FiOS TV 2006 Annual Customer Notification: Programming and Equipment Rates – Effective January 14, 2007, Letter from Paul Miller, Franchise Service Manager, Verizon VA, to Director of Communications, Fairfax County, (Nov. 20, 2006).
- C - 5. FiOS Video/Internet/Phone Advertisement (Expires 12/31/06).
- C - 6. FiOS Internet/Phone Advertisement (Expires 8/31/06).
- C - 7. Verizon FiOS TV Channel Line Up, Fairfax County/Falls Church/Herndon Channel Lineup (1/06).
- C - 8. Verizon FiOS TV rates & Packages (11/05).

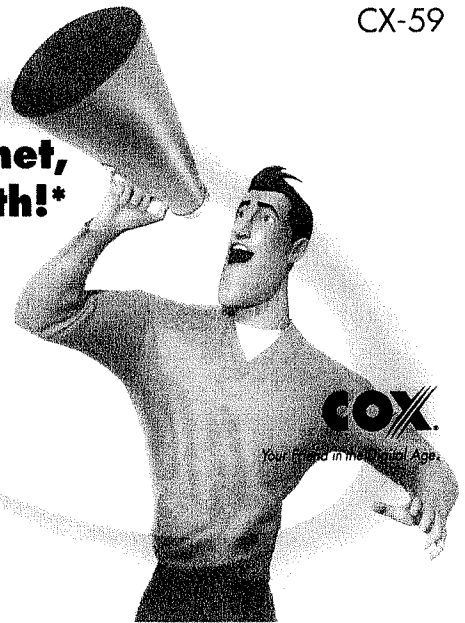
**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment A – Cox VA Rate & Channel Line-Up Information

A – 1. Cox Connections Bundle Advertisement
(offer ends January 8, 2007).

**Get Cox Local Telephone, High Speed Internet,
and Digital Cable for just \$99.99 per month!***

*****ECRL0T**C009
CURRENT RESIDENT
5506 KATHLEEN PL
SPRINGFIELD, VA 22151-3225



Save more with a Cox Connections Bundle!

Save 10%** every month on your digital services when you bundle with Cox - all your services for one price on one bill. Plus now for a limited time get a FREE Professional Install! And with our 30-day money-back guarantee, there's nothing to lose.

The Cox Connections Bundle features:

Cox Local Phone Service: The same service as your current provider for less! Plus, you can keep your existing phone number.*

Cox High Speed Internet Preferred: Fast, Secure, Always-on connection to the Internet! Up to 5Mbps download, 2Mbps upload with FREE Pop-Blocker, Anti-Virus Protection, Parental Controls, Spam Blocker, and Spyware protection. Order now for a FREE cable modem (while supplies last).

Cox Digital Cable with On Demand: Cox's fiber-rich network delivers services satellite just can't match, like Cox On Demand - TV on your schedule with thousands of FREE movies, shows and videos at your fingertips. Cox is the exclusive provider of Redskins Video On Demand content in Fairfax County!

Be sure to ask your Cox representative about Digital Video Recorder (DVR) and High Definition TV!

One price. One bill. One provider.
Start saving with the \$99.99 Cox Connections Bundle today.

**Call 703.480.6463
or visit www.cox.com/fairfax**

www.cox.com/fairfax

**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment A – Cox VA Rate & Channel Line-Up Information

A – 2. Cox 2006 Annual Customer Notice –
Prices Effective November 1, 2006.



2006 Annual Customer Notice

3080 Centreville Road
Herndon, VA 20171
(703) 378-8422
www.cox.com/fairfax

The 1992 Cable Act requires the following annual notification of customer service standards.

Resolution of Complaints and Inquiries

Customers should direct consumer or service complaints to Cox Communications by calling (703) 378-8422 or by visiting www.cox.com/support/fairfax/contactsup. Cox offers 24/7 customer service, ensuring that all customer concerns are addressed in a timely manner. Customers can also visit our facility in Herndon, located at the address above, or in Kingstowne, at 5958 Kingstowne Town Center. In the event the customer wishes to register a consumer or service complaint with the governing body of their jurisdiction, such complaints may be submitted to:

Fairfax County Department of Cable Communications and Consumer Protection

12000 Government Center Parkway, Suite 433
Fairfax, VA 22035
(703) 222-8435, TTY (703) 222-8653

City of Fairfax customers may contact:

Public Information Officer

10455 Armstrong Street
Fairfax, VA 22030
(703) 385-7855

Falls Church customers may contact:

Cable Regulatory Division

300 Park Avenue
Falls Church, VA 22046
(703) 248-5080

Residents in the Towns of Herndon, Vienna and Clifton should contact the Fairfax County Telecommunications office listed above.

200604

Products and Services: Customers acknowledge that the tiers of service offered by Cox Communications are independent of each other, but that as a prerequisite to subscribing to Expanded Basic Service, customers will be required to subscribe to Basic Service. A subscription to Basic Service is also a prerequisite to any digital cable services. A subscription to Digital Gateway is a prerequisite to premium (pay) services or pay-per-view and some high-definition programming.

Instructions on How to Use Cable Service: Customers may visit www.cox.com/fairfax for information on operations and services.

Signal Blocking Devices: Customers should receive only those channels that they've ordered. If you see images or hear sound from channels that you do not subscribe to, you may have these channels blocked at no charge by calling (703) 378-6422 or by visiting www.cox.com/support/fairfax/contactus.

Cox Communications - Fairfax County Programming & Equipment Rates Effective November 1, 2006*

*Rates do not include franchise fees. Prices are subject to change without notice.
\$ 2.00 per month for 1st year, then \$ 1.00 per month thereafter.

SERVICES	MONTHLY SERVICE FEES
Analog Programming Service Rates	
Basic Service	\$ 17.99
Expanded Basic (includes Basic service)	\$ 43.99
Analog Equipment	
Analog Receiver plus Remote	\$ 3.99
Cox Service Assurance Plan¹	
	\$ 3.99
Digital Tiers	
Digital Gateway*	\$ 6.95
Movie Tier: Ten channels of digital movies.	\$ 2.00
Variety Tier: Twenty-two channels of variety programming.	\$ 2.00
Sports & Info: Fifteen channels of news & sports programming.	\$ 2.00
Discovery ² : Ten channels including Discovery programming and Weatherscan.	
*Digital Gateway is required for digital service and includes Interactive Program Guide (IPG), 46 Digital Music Choice channels, plus access to On DEMAND, pay-per-view, premiums & digital tiers.	
On DEMAND Subscription Channels	
WWE 24/7	\$ 6.99
Anime	\$ 6.99
here!	\$ 6.99
Howard Stern	\$ 13.99
HBO On DEMAND (Included w/HBO subscription)	
Cinemax On DEMAND (Included w/Cinemax subscription)	
Starz On DEMAND (Included w/Starz subscription)	
Showtime On DEMAND (Included w/Showtime subscription)	
Paquete Latino	
Includes Digital Gateway, one receiver and remote, limited basic and 27 channels of Hispanic programming and 5 digital music channels.	\$ 30.93
Cox Family Package	
Includes limited basic and 15 channels of programming effectively rated "G" and suitable for family viewing (receiver not included).	\$ 33.99
Digital Premium Services³	
1 premium channel	\$ 13.99
2 premium channels	\$ 21.99
3 premium channels	\$ 29.99
4 premium channels	\$ 37.99
HBO (9 channels) • Showtime (7 channels) • Cinemax (8 channels) • Starz (6 channels)	
Digital International Services	
Arab Radio and TV (ART)	\$ 12.95
ZEE TV (Hindi & Indian/South Asian programming)	\$ 14.99 (\$24.95 w/TV Asia)
TV Asia	\$ 14.95 (\$24.95 w/Zee TV)
TFC (The Filipino Channel)	\$ 11.95
SBTN (Saigon Broadcast Television Network)	\$ 14.99
Bridges TV	\$ 14.99
Cox High Speed Internet Service⁴	
Cox Premier Package	\$ 56.99
Cox Preferred Package	\$ 41.99
Cox Value Package	\$ 26.99

Modem Rental	\$ 15.00
Additional IP Address (1st IP free, maximum 3 total)	\$ 6.95/ea.

Cox Connection Bundles

Value (Expanded basic service, Cox High Speed Internet Value, primary telephone line)	\$ 77.99
Preferred (Expanded basic service, digital + 1 tier, receiver, Cox High Speed Internet Preferred, primary telephone line)	\$ 99.99
Value Plus (Expanded basic, Cox High Speed Internet Preferred, Cox Connections Unlimited)	\$ 114.99

IN Demand Pay-Per-View & Movies On DEMAND

Rates Vary

Cox One-Way Digital Plug-and-Play Cable CardTM

\$ 1.99

Digital Video Recorder (DVR)

DVR service	\$ 3.99
HD/DVR service (includes DVR service and HD receiver)	\$ 19.98

Digital Equipment

Digital receiver & remote	\$ 3.99
Additional digital outlets (includes digital receiver & service)	\$ 3.94
DVR receiver (replaces digital receiver)	\$ 3.99
HDTV receiver (replaces digital receiver)	\$ 9.99
HD/DVR receiver (includes DVR service and HD receiver)	\$ 19.98

TV Guide optional weekly magazine

\$ 3.99/month

Installation/One-Time Charges

New Service/Transfer Standard Installation (primary outlet)	\$ 29.99
Service Call Charge for non-CSAP customer	\$ 41.99 ⁵
CableCARD TM installation and activation	\$ 29.99
Additional Outlet Installation (during initial install visit)	\$ 10.00
Additional Outlet Installation (separate visit)	\$ 19.99
Relocate Outlet (video or high-speed Internet)	\$ 19.99
Additional Outlet Kit (analog only)	\$ 5.95
Digital Self Install 2nd Trip Charge	\$ 19.99
Digital Upgrade (current non-digital customers only)	\$ 19.99
Additional Digital Outlet (same visit)	\$ 10.00
Digital Downgrade to Analog	\$ 19.99
DVR Installation (new customers)	\$ 29.99
High Definition Installation (new customers)	\$ 29.99
DVR Upgrade	\$ 19.99
HDTV Upgrade	\$ 19.99
Programming/Service Change (electronic)	\$ 5.00
Programming/Service Change (trip required)	\$ 41.99
VCR Hook-Up (trip required)	\$ 41.99
Account Reconnection (electronic)	\$ 1.99
Account Reconnection HSI/Cable (trip required)	\$ 19.99
Wall Fish (per wall, floor or ceiling each)	\$ 44.99
Cox High Speed Internet and Cable Installation	\$ 125.98
Cox High Speed Internet Self-Install	No Charge
Cox High Speed Internet Professional Installation	\$ 99.99
Cox High Speed Internet Self Install 2nd Trip charge	\$ 74.99
Home Networking wireless router and equipment (2 computers)	\$ 199.95
Home Networking equipment (additional computers 3rd and/or 4th)	\$ 49.95
Home Networking wireless installation (2 PCs plus router)	\$ 99.95*
Home Networking installation (each additional computer 3rd and/or 4th)	\$ 45.95*
Returned Check/Declined Credit Card Charge	\$ 34.00
Late Payment Fee	\$ 5.00

*Must purchase equipment from Cox Communications.

Lost Equipment Charges

Cox remote controls	\$ 4.27
GI analog descrambler	\$ 40.00
SA digital receiver	\$ 180.00
SA DVR receiver	\$ 375.00
SA HD/DVR receiver	\$ 435.00
CableCARD TM	\$ 80.00
SA HDTV receiver	\$ 245.00
Basic non-addressable receivers	No Charge
Cox cable modem	\$ 35.50

¹Wiring coverage applies to Cox- and customer-owned wiring in single family and other select housing. Subscription to the Service Assurance Plan from Cox required, which is billed monthly and in advance. Your plan subscription will be cancelled without notice if no Cox service is being provided to the residence, or if any misuse or abuse of the plan services occurs, or if a hazard or danger to the person or property exists which could prevent Cox technicians from performing their work in a safe manner. Your plan subscription may also be suspended or discontinued upon notice for nonpayment.